



MONTGOMERY COUNTY REVENUE AUTHORITY
Board Meeting Minutes – Friday, December 20, 2024 10:22 a.m.
The Crossvines, 16601 West Willard Road, Poolesville, MD 20837

OPEN SESSION

Members Present:

Lionel Bernard, Member
Andrew Bridge, Member
Tarrick L. Clayton, Member
Stephen H. Edwards, Chairman
Richard Madaleno, *Ex officio* Member
Bridget Ware, Member

Members Not Present:

MCRA Representatives Present:

Patricia Conrad, Chief Financial Officer
Tyler Henley, Assistant Winemaker, The Crossvines
Gayle Jamison, Secretary to the Board
Jon Lobenstine, Director of Agronomy
Keith Miller, Chief Executive Officer
Wayne Rohauer, Director of Operations

Guests:

Ken Warner, Restaurant Associates
Tim Gonzales, Restaurant Associates
John Levenberg, Nueva Vista Consulting
Jason Richter, Restaurant Associates

November 19, 2024 Open Session Minutes

A motion was made by Bridge and seconded by Ware to approve the November 19, 2024 minutes as presented. Carried.

Public Comments

There were no requests to provide public comments.

Election of Secretary-Treasurer

Recent changes to the Board left a vacant Secretary-Treasurer position.

Motion was made by Bridge and seconded by Ware to elect Lionel Bernard in the position of Secretary-Treasurer on the MCRA Board of Directors. Carried.

The Crossvines - Discussion

An in-depth discussion took place regarding operations, performance, and future plans at The Crossvines. Representatives from Restaurant Associates reviewed the performance thus far and outlined their plans for future changes aimed at improving operations. Additionally, the wine consultant and staff addressed the challenges facing the winery industry since Crossvines opened and explored options to enhance operational efficiency.

Closed Session

The MCRA Board entered into a closed session to discuss the appointment, employment, assignment, promotion, discipline, demotion, compensation, removal, resignation, or performance evaluation of an appointee, employee, or official over whom it has jurisdiction, pursuant to Maryland Code, General Provisions Article §3-305(b)(1)(i). Topics included personnel matters concerning one or more specific appointees, employees, or officials.

A motion was made by Bridge and seconded by Bernard to enter into closed session. All present Board members and Miller attended the closed session.

The meeting adjourned at 11:53 a.m.

Stephen H. Edwards, Chairman